

# Design · Implement · Support

A single-source solutions provider for all your business telecommunications needs



## How much time is your business losing from slow or poor Internet and phone connectivity? And how sure are you that you are getting best overall value?

Slow Internet speeds, lost connections, poor telephone reception and server problems aren't just an irritant; they impact on your ability to do business. Indeed, one of the most common employee complaints are about unreliable Internet; in our super connected world, the best connectivity is now essential to conduct business well.



MD Andrew Skipsey

M12 Solutions, specialist Internet and telephone connectivity provider, has an answer, by providing a single source solution for business telecommunication and Internet needs and cutting out the middle-men who add little value to customers' experience.

M12's dedicated brand, Giganet, leverages the local roll out of updated fibre infrastructure. From its investment directly within local Openreach Exchanges, to being partners with full-fibre infrastructure builder, CityFibre, Giganet is the ideal answer wherever businesses are located.

Every organisation has a unique approach to the type of connection it needs, whether a Superfast broadband off upgraded Openreach green cabinets, or a pure Ultra high-capacity Gigabit fibre to the premises connection. M12 Solutions can provide the ideal tailored package, created via its latest wholesale arrangements, which leave you dealing direct with M12 as the Internet Service Provider (ISP).

In Bristol for example, M12 will enable local businesses to access ultra-fast internet speeds over CityFibre's Gigabit City network using government connection grant sponsorship. M12 also has much experience in such geo-mapping to justify additional new fibre expansion, helping firms who have felt they were 'off-grid'.

With M12's investment in its highly resilient London Core, which also has direct peering with the main content providers such as Amazon,

Microsoft and Google and all the other big names, M12 ensures its customers get the best possible experience.

For businesses who are ready to explore their options, M12 can quickly advise and provide budgetary costs. Because M12 are the ISP, they are in control of Giganet's high quality and continue to maintain their exemplary customer service credentials.

M12's Giganet not only offers Superfast or Ultrafast broadband, but are there to help with configuring, monitoring and supporting managed Ethernet circuits, MPLS networks, joining up the various communications of multi-site firms and are there whenever you need them 24x7. M12 even have a 4G Sim managed router for fast installations and back up.

When we spoke to Andrew Skipsey, MD, he explained that the reliability comes as a result of their heavy investment in their multi-homed London core as well as active management of every installation.

Most of M12's customers opt for a 4 or 6 hour fix SLA, 24x7 for even minor issues. This is a relatively low cost option he says. This level of prompt and caring back up has meant that the company are proud holders of a number of customer service and industry awards.

While M12 mainly supply business users they also have a model to supply Superfast or Ultrafast broadband to people who work from home and small rural start-ups. Andrew explained that often the standard provision in rural areas is simply not good enough and people need more. M12 with its Giganet products can help by doing more with the best connectivity, which is a scale above that provided by those who have to slow down their customers' service at busy times.

Andrew was very keen to stress that the main point is that they provide the best value and the best speeds, wherever in the country you may be.

For the answer to your connectivity issues please contact M12 Solutions.

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Giganet

m12Solutions  
TELECOMS & CONNECTIVITY



Voice Systems



Lines & Calls



Business Internet



Maintenance