

Case Study

ST ANNE'S CATHOLIC SCHOOL & SIXTH FORM COLLEGE



St Anne's is a highly successful Catholic School & Sixth Form College in Southampton. GCSE results in 2015 placed St Anne's in the top 1% of schools nationally for the progress girls make from Key Stage 2 to 4 and in 2016 it was also awarded the rating of 'Outstanding' by OFSTED.

The Challenge

St Anne's phone system was over 13 years old and their call costs were high. They were looking to reduce the cost of their telephone bills without replacing their system. Our Business Development Manager Jag contacted St Anne's Network Manager Jakub

Sopicki, to show how we could help.

The M12 Solution

Once Jakub sent over the details of the school's previous telephone bill, Jag was able to demonstrate how much money they could save by converting to SIP.

The school's phone system had been running on ISDN2 channels and we replaced these with SIP trunks so that their calls are going over the Internet rather than a traditional phone line.

The phone system at St Anne's was too old to be operate with SIP, so we introduced an ISIP converter, which allows the current phones to work over their new SIP trunks, without any outlay on new a phone system. Jakub explains, "As a Network



Manager of the school I really wanted to do something about the archaic phone system and now with M12's help, I have started by changing the ISDN2 lines to iSIP trunks. When Jag contacted me I thought it would be too good to be true!"

The Result

Though Jakub thought it seemed too good to be true, he has now received his first bill from M12, which was £0 for local, national and UK mobile calls! He now knows the decision for the school to move to SIP was the right one. He explains, "I was pleasantly surprised when the bill came out to be a nice round £0 a month after our installation. Jag has proved a very capable representative both in terms of pricing and helping us get the best equipment."

Jag says: "There are many schools and businesses who are still wasting money on call charges and expensive line rental. We understand funding is low for the education sector and it can be difficult to replace telephone systems in order to use SIP to reduce bills. But our solution gives the option of moving to SIP without replacing their system, so they can start saving money straight away."

