

Business Development Managers (London & Fareham based)

Being an employee at M12 Solutions has many benefits:

- The freedom and confidence to grow
- Your contribution is valued and rewarded
- Teamwork and collaboration are supported
- Complete control of your personal development
- A vibrant working environment
- The opportunity to work with clients who have entrusted us with complex and cutting edge telecoms solutions

M12 Solutions is looking to immediately recruit new business sales professionals who have the right background skills of being able to articulate our technical solutions at director level and be able to follow through professionally, such that they are able to secure new clients for the business.

Ideally you will be a graduate level candidate and some experience in technical sales, an understanding of telecommunications would also be an advantage.

Reporting to the Head of Sales and Marketing you will have a competitive package which reflects your ability and appetite to succeed. M12 Solutions has an exemplary track record, is award winning and is also a great place for its employers to work. M12 will provide marketed leads, although the successful candidates will have proved they are able to uncover new opportunities as well from their own networking and research activities.

After 2 months induction and initial training and a further 6 months to ramp up sales activity, top earners should then be able to build up to earn over £100,000 per annum.